

**NOTICE OF REGULAR MEETING  
MISSION ECONOMIC DEVELOPMENT CORPORATION  
JANUARY 19, 2021      5:30 PM  
CENTER FOR EDUCATION AND ECONOMIC DEVELOPMENT**

**PRESENT:**

S. David Deanda, Jr., President  
Pete Jaramillo, Vice President  
Aissa I. Garza, Secretary  
Dr. Sonia Treviño, Treasurer  
Balde Morales  
Mario Garza  
Mayor Armando O'Caña served in the Mayor  
Position

**ABSENT:**

**ALSO PRESENT:**

Nora Longoria, MEDA Board  
Ruben Sanchez, MEDA Board  
Jose G. Vargas, MEDA Board

**STAFF PRESENT:**

Daniel Silva, Chief Executive Officer  
Joel A. Garza, Chief Operating Officer  
Angie Vela, Finance Director  
Ezeiza Garcia, Assistant Finance Director  
Judy Vega, Executive Assistant  
Randy Perez, City Manager  
David Flores, Deputy City Manager  
Jasmine Ramos, MEDC Receptionist  
James Francis Love, Network Support Specialist  
Bertha Ramirez, Administrative Assistant  
Joe Salazar, Accountant  
Shaine Mata, Facility Manager  
Daniel Rivera, Director of Programs & Marketing

**1. Call to order**

With a quorum being present President S. David Deanda Jr. called the regular meeting to order at 5:30 p.m.

**2. Swearing In of Appointed Board of Directors**

Notary Public Judy Vega swore in Appointed Board of Directors S. David Deanda Jr., Pete Jaramillo, Aissa I. Garza, Dr. Sonia Treviño, Balde Morales, Mario Garza, Mayor Armando O'Caña.

**3. Approval of Minutes: Special Meeting of December 16, 2020**

There being no corrections or additions Mario Garza moved for approval of the Special Meeting of December 16, 2020 as presented. Motion was seconded by Balde Morales and approved 7-0.

#### 4. **Approval of Unadjusted Financial Statement for October 2020**

Finance Director Angie Vela presented and recommended approval of Unadjusted Financial Statement for October 2020.

Secretary Aissa I. Garza asked a question regarding the net position reported in the September 2020 financial statement, will that be a net positive or a deficit? Finance Director Vela said that it will be a deficit of \$277,000 but also stated that it is not a final number. CEO Daniel Silva explained that the reason we show a deficit at a governmental level is due to commitments, long term debts, depreciations, and because we are a non-profit. Secretary Aissa I. Garza asked about the Mission Economic Development Authority (MEDA) and the purpose of its existence. The CEO mentioned that the MEDA carried out the economic development tasks of the City of Mission, but that about 12 years ago a restructuring took place and the MEDA could not be dissolved due to outstanding commitments, assets, and properties. A question was made on whether the MEDA and MEDC could merge. Mayor Armando O'Caña said that there is a judgement in existence that needs to be reviewed before a merging decision is made. President S. David Deanda Jr. mentioned that he believes we can have more cash in reserve that could solve the deficit without ramifications. Some of the properties could be gifted from one entity to another in exchange for cash. Finance Director Angie Vela reported that the net deficit in 2018 was \$2 million, in 2019 the deficit was \$1.2 million, and this year she is estimating \$277,000 at the government level. She also said that MEDC's audit is expected to be presented in February. Secretary Aissa I. Garza said that if the audit is not ready by February, can September 2020 balances with audited adjustments become available for the Board's review in February? The Finance Director said she had that available now and will send it to the Board for their review as well as provide it at the February meeting.

There being no corrections or additions Mayor Armando O'Caña moved for approval of the Unadjusted Financial Statement for October 2020 as presented. Motion was seconded by Treasurer Dr. Sonia Treviño and approved 7-0.

#### 5. **Acceptance of \$482,800 Texas Talent Connection Grant, funded by Wagner-Peyser 7(b), from the Governor's Office, and administered by Texas Workforce Commission for the Cyber Mission Project**

CEO Daniel Silva introduced this item by saying that MEDC has been awarded the Texas Talent Connection Grant for a third year of funding for a Cyber Mission program managed by MEDC. The program has been very successful in the past two years and the State reached out to MEDC extending a third year of funding. The grant was awarded to MEDC and will provide cyber security training to 130 individuals. He is requesting acceptance of the grant.

Mario Garza moved for acceptance of \$482,800 the Texas Talent Connection Grant, funded by Wagner-Peyser 7(b), from the Governor's Office, and administered by Texas Workforce Commission for the Cyber Mission Project. Motion was seconded by Vice President Pete Jaramillo and approved 7-0.

**6. Approval of Budget Amendment to FY 2020-2021 Budget**

Finance Director Angie Vela presented and recommended approval of a Budget Amendment to FY 2020-2021 Budget. She said this amendment was in the amount of \$525,475 in revenues which includes the newly accepted Texas Talent Connection Grant of \$482,800 and a carryover of \$42,675 from last year's grant.

There being no corrections or additions, Secretary Aissa I. Garza moved for approval of the Budget Amendment to FY 2020-2021 Budget. Motion was seconded by Mario Garza and approved 7-0.

**7. Authorize CEO to solicit Requests for Proposals for a Training Program Provider for the Texas Talent Connection Grant, funded by Wagner-Peyser 7(b), from the Governor's Office, and administered by Texas Workforce Commission for the Cyber Mission Project**

CEO Daniel Silva introduced this item by saying that this was a continuation of the Texas Talent Connection Grant that involves requests for proposals from entities that can provide services for the Cyber Mission training. The City of Mission will conduct the procurement process. A committee will review the proposals, the city will make a selection based on their ranking, and then the selected entity will be brought back to the Board for approval.

Mario Garza moved to Authorize CEO to solicit Requests for Proposals for a Training Program Provider for the Texas Talent Connection Grant, funded by Wagner-Peyser 7(b), from the Governor's Office, and administered by Texas Workforce Commission for the Cyber Mission Project. Motion was seconded by Treasurer Dr. Sonia Treviño and approved 7-0.

**8. Authorization to publish a Notice of Intention to authorize a Budget Amendment to the FY 2020-2021 Budget and schedule a Public Hearing for February 16, 2021 related to said authorization consideration.**

CEO Daniel Silva mentioned that this Notice of Intention to authorize a Budget Amendment and Notice of Public Hearing was related to the project discussed in executive session at the December 2020 Board meeting. It involves infrastructure improvements at Maribelle Plaza on Lots 1A, 1B, & 1D, located on the southwest corner of Shary Road and Business 83, Mission, Texas. The developer is requesting incentives based on his investment and job creation. He is requesting an incentive of \$150,000 over a period of two years, or \$75,000 each year for two years. After brief discussion on this item, the Board recommended that the developer and/or any purchaser of lots 1B and 1D, is assisted in an amount not to exceed \$150,000 over a period not to exceed three years. Seventy-five thousand (\$75,000) will be dedicated to the developer for lot 1A, paid out over two years and the remaining \$75,000 will be divided by lot 1B and 1D owners, to be paid out over a period not to exceed three years.

Secretary Aissa I. Garza moved the Authorization to publish a corrected Notice of Intention to authorize a Budget Amendment to the FY 2020-2021 Budget and schedule a Public Hearing for February 16, 2021 related to said authorization consideration. Motion was seconded by Mario Garza and approved 7-0.

**9. President Comments**

President S. David Deanda Jr. thanked everyone for their desire to serve on the MEDC Board for another two-year term. He mentioned that MEDC continues to make progress and it is due to great leadership.

**10. Adjournment.**

Secretary Aissa I. Garza moved to adjourn the meeting. Motion was seconded by Vice President Pete Jaramillo and approved 7-0. Meeting was adjourned at 6:11 p.m.

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S. David Deanda, Jr., President

ATTEST:

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Aissa I. Garza, Secretary